







## **ABOUT SBI LIFE - SMART BACHAT**

We at SBI Life work towards effectively delivering products best suited to your needs and requirements. To fulfill your need of long term life coverage with limited premium paying term, we bring to you SBI Life - Smart Bachat.

SBI Life - Smart Bachat is an LPPT\* Endowment Plan designed to keep the obligation of paying the premiums over a long term at bay. It helps you to shoulder responsibility of your family and loved ones in case of any exigency. This product comes with two plan options i.e. Endowment option and Endowment option with in-built Accidental Death and Total Permanent Disability (AD&TPD) Benefit. It also provides you with additional flexibility to choose your premium paying term as per your convenience. With this plan you can safeguard your family's future along with meeting your investment needs wisely.

\* Limited Premium Payment Term (LPPT)



# **PLAN HIGHLIGHTS**

Flexibility to choose from two options depending on your insurance needs

- Option A: Endowment Option
- Option B: Endowment Option with in-built AD&TPD benefit

### Convenience of choosing

- Premium Payment Term of 5,7,10 and 15 years
- Policy Term from 10 to 25 years depending on your financial goals

Premium waiver in case of Total & Permanent Disability (only under Option B)

Life cover throughout the policy term i.e. even after the end of Premium Payment Term

Tax benefits\*\* as per prevailing norms under the Income Tax Act, 1961

\*\* Tax benefits, are as per the provisions of the Income Tax laws & are subject to change from time to time. Please consult your tax advisor for further details.



# **BENEFITS AND OPTIONS UNDER SMART BACHAT**

The plan offers two options to choose from depending on your requirement. Option once chosen cannot be changed.

Option A: Endowment Option

This option offers the benefits of wealth creation through Simple Reversionary bonuses and life cover throughout the policy term. You will get Guaranteed Sum Assured on maturity<sup>s</sup> along with the vested simple reversionary and terminal bonuses, if any, on maturity.

### Option B: Endowment Option with in-built AD&TPD Benefit

In addition to the benefits as explained under Option A, this option provides you with Benefit in case of Accidental Death or Accidental Total Permanent Disability of the life assured during the policy term.

\$Guaranteed Sum Assured on maturity is Basic Sum Assured.



# **BENEFITS**

### **Maturity Benefit for both Options**

On survival till the end of the policy term, **Basic Sum Assured + Vested Simple Reversionary Bonuses + Terminal bonus**, if any, is paid to the policyholder.

#### Note:

In case of paid up policies, the Paid up Sum Assured will be paid instead of the Basic Sum Assured.

#### **Death Benefit for both Options**

On death of the life assured during the policy term, the beneficiary is entitled to get higher of A or B

A. Sum Assured on death + Vested Simple Reversionary Bonuses + Terminal Bonus, if any.

Where Sum Assured on death will be higher of Basic Sum Assured or 10 times annualized<sup>SS</sup> premium

B. 105% of all the premiums paid till the date of death.

SAnnualized Premium is the premium payable in a policy year, excluding applicable taxes, underwriting extra premium and loadings for modal premiums, if any.

## AD&TPD Benefit, applicable only for Option B

- In case of Accidental Death of the life assured during the policy term
  - AD&TPD Benefit would be payable in lump sum PLUS
  - Death benefit as explained under 'Death Benefit for both Options'
  - -Policy will terminate and no further benefits will be payable
- In case of Accidental Total and Permanent Disability of the life assured during the policy term
  - AD&TPD Benefit would be payable in lump sum
  - All future premiums would be waived off AND
  - The base policy continues till surrender, death or maturity, whichever is earlier

Where AD&TPD Benefit will be lower of (a) and (b):

- (a) Basic Sum assured
- (b) ₹50,00,000 subject to the condition that total sum assured under this benefit on all your individual policies with SBI Life put together should not exceed ₹50,00,000
- (c) This cap shall apply for Accidental Death and Accidental Total and Permanent Disability put together



# **Definition of Accident**

An accident is a sudden, unforeseen and involuntary event caused by external, visible and violent means. In case of accidental death, death of the life assured should have occurred within 120 days of the date of accident.



# Definition of 'Accidental Total and Permanent Disability (ATPD)'

'Accidental Total and Permanent Disability' is the condition in which the life assured becomes incapacitated and as a result, not able to earn an income from any work, occupation or profession for the rest of his/her life. Disability must be caused solely and directly by external, violent, unforeseeable and visible means, occurring independently of any other causes and proved to the satisfaction of the insurer.

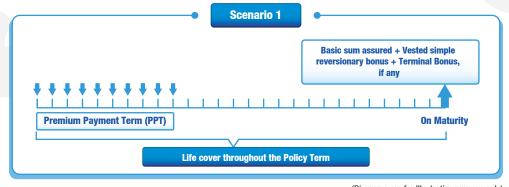
The permanence of the disability will be established within 6 months following the date of the event causing the disability. In other words, the admissibility of disability claim will be ascertained within 6 months following the date of occurrence of the event. The benefit would be paid immediately once the disability is established.

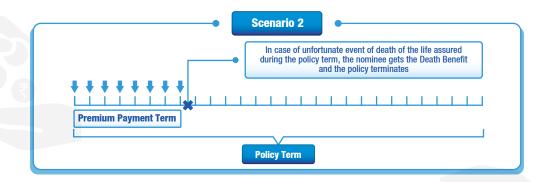
Total and permanent disability also includes the loss of both arms or both legs, or one arm and one leg, or of both eyes. Loss of arms or legs means dismemberment by amputation of the entire hand or foot. Loss of eyes means entire and irrecoverable loss of sight.

#### General conditions:

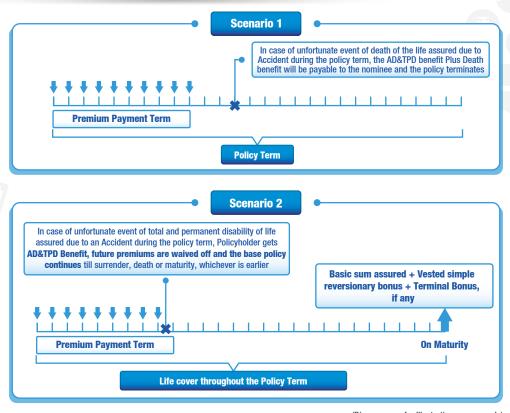
- This being an in-built benefit, the policyholder cannot opt out of this benefit once option B is chosen at inception.
- The benefit will be paid only once during the policy term, either on accidental death or on accidental total permanent disability

# **OPTION A: ENDOWMENT OPTION**





## OPTION B: ENDOWMENT OPTION WITH IN-BUILT AD&TPD BENEFIT





# **ELIGIBILITY CONDITIONS**

**Options** 

**Option A: Endowment Option** 

Option B: Endowment Option with in-built Accidental Death and Total Permanent Disability (AD&TPD) Benefit

Age<sup>^</sup> at Entry

Minimum
Option A: 8 years; Option B: 18 years

**Maximum: 50 years** 

Maximum Age^ at Maturity

**Premium Payment** 

65 years

**Sum Assured** 

Minimum: ₹ 100,000 (in multiples of ₹ 1,000) Premium Payi

Maximum: No Limit

Premium Paying Term (Years)
5

10 - 2510 - 25

Policy Term (Years)

Term and Corresponding Policy Term

10 15 – 25 15 20 – 25

### Premium Frequency

# Yearly / Half-yearly / Quarterly / Monthly#

7

Premium Frequency Loading Half-Yearly: 51.00% of annual premium Quarterly: 26.00% of annual premium Monthly: 8.50% of annual premium

Premium (applicable for both options)

Minimum	Maximum
Yearly: ₹ 5,100	
Half yearly: ₹ 2,600	No Limit
Quarterly: ₹1,350	
Monthly: ₹ 450	

For Monthly Salary Saving Scheme (SSS), 2 months' premium to be paid in advance and renewal premium payment is allowed only through Salary Deduction.

<sup>^</sup>All the references to age are age as on last birthday.

<sup>\*</sup> For Monthly mode, 3 months' premium to be paid in advance and renewal premium payment through Electronic Clearing System (ECS) or Standing Instructions (where payment is made either by direct debit of bank account or credit card).



#### Surrender Value / Paid-Up Value

- The policy will acquire a paid-up and/or surrender value only if premiums have been paid for at least 2 full years for PPT less than 10 years and at least 3 full years for PPT 10 years or more.
- The Sum Assured paid on death or maturity of paid up policies will be reduced in the proportion of the number of premiums paid to the total number of premiums actually payable under the policy. The Sum Assured so reduced will be called the Paid-up Sum Assured.
- The Paid-up Sum Assured along with vested bonuses and terminal bonus, if any, will be called the Paid-up Value (PUV) of a policy.
- If the policy is not subsequently reinstated/revived, this paid-up value will be paid on maturity or earlier death of the life assured.
- Under Option B, the AD&TPD Benefit shall also be reduced to a sum called Paid-up AD&TPD benefit and shall be
  equal to {AD&TPD Benefit \* (No. of premiums paid/Total no. of premiums payable)}.
- A paid-up policy will not participate in any subsequent distribution of profits.
- The policyholder may terminate paid-up policy before maturity by surrendering the policy during the policy term for a surrender value.
- On surrender, the higher of the Non-Guaranteed SSV and the Guaranteed Surrender Value (GSV) including the surrender value of vested bonuses will be paid
  - The Guaranteed Surrender Value (GSV) will be equal to GSV factors multiplied by the basic premiums paid. Basic Premiums paid is equal to total premiums paid minus applicable taxes and underwriting extra premiums, if any.
  - ii. The GSV factors for various policy durations are given below:

Policy Year	As percentage of basic premiums paid		
Folicy rear	LP5 & LP7	LP10 & LP15	
1	0%	0%	
2	30%	0%	
3	40%	30%	
4-7	50%	50%	
8-10	55%	55%	
11-15	60%	60%	
16-20	65%	65%	
21+	70%	70%	

- iii. Surrender value of the vested bonuses, if any, is also added to this GSV, which is calculated by multiplying the vested bonus with the bonus surrender value factors.
- iv. The Non-Guaranteed (Special) Surrender Value (SSV) will be based on an assessment of the past financial and demographic experience of the product/group of similar products and likely future experience and will be reviewed from time to time depending on changes in internal and external experience and likely future experience.
- v. Special surrender value will be arrived at by multiplying PUV with SSV factors.

### Participation in profits

The policy shall participate in the profits arising out of the company's 'with profits' life insurance business. It gets a share of the profits emerging from this business in the form of bonus. Simple reversionary bonuses would be declared as a percentage rate, which shall apply to the basic sum assured. Reversionary Bonus is declared based on our long term view of investment returns, expenses, mortality and other experience. Once declared, the reversionary bonus will form a part of the guaranteed benefits of the plan. Future bonuses are however not guaranteed and will depend on future profits.

A terminal bonus may also be paid at maturity, earlier death or surrender.

#### **Policy Loans**

In emergency conditions, the policyholder may require funds to meet some unexpected expenses. To provide for this situation, we allow loans against the policy. Loans will be available only after the policy acquires surrender value and will be limited to a maximum of 90% of the surrender value. The loan interest rate to be charged will be declared by the company from time to time. The interest rate applicable for policy loan for the financial year 2019-20 is 9% compounded half-yearly.

#### Rebates

Rebates on high Sum Assured are available as discounts on the basic premium based on the following slabs. The discount is as follows:

Basic Sum Assured (₹)	Rebates on premium per 1,000 Sum Assured
₹1.00 Lac ≤ SA < ₹3.00 Lac	Nil
₹3.00 Lac ≤ SA < ₹5.00 Lac	₹3.00
≥ ₹5.00 Lac	₹4.00

Illustration: Suppose a person aged 40 years opts for sum assured of ₹10,00,000 under Option A, premium payment term of 5 years and policy term of 10 years. The tabular premium rate is ₹194.65 per 1,000 SA. The high sum assured rebate is ₹4.00 per 1,000 SA. So the premium payable would be ₹1,90,650 = (194.65 – 4.00)\*10,00,000/1,000.

### Grace Period and Revival /Reinstatement Facility

We offer policyholders with a Grace period of 30 days from the premium due date for yearly/half yearly/quarterly premium payment frequencies and a Grace Period of 15 days for monthly premium payment frequency. The policy will remain in force during grace period and will lapse only if the premium is not paid even at the end of the grace period.

You also have an option to reinstate/revive a lapsed policy within 2 years from the date of the first unpaid premium, subject to satisfactory proof of insurability as required by us from time to time.

## Nomination & Assignment

Provided the policyholder is the life assured, he/she may, at any time before the policy matures for payment, nominate a person or persons as per Sec 39 of the Insurance Act 1938, as amended from time to time, to receive the policy benefits in the event of his/her death.

The Policyholder can also assign the Policy to a party by filing a written notice to us, as per Sec 38 of the Insurance Act 1938, as amended from time to time. Only the entire policy can be assigned and not individual benefits or any part thereof.

#### Free Look Period

This product offers a 15 days free look period for policies sourced through any channel other than Distance Marketing channel and 30 days for policies sourced through Distance Marketing channel. In the event that policyholder is not satisfied with the terms and conditions of the policy, and wish to cancel the policy, he/she can do so by returning the policy to the company along with a letter requesting for cancellation within 15 days for policies sourced through any channel mode other than Distance Marketing channel and 30 days for policies sourced through Distance Marketing channel of receipt of policy. Premium paid by policyholder will be refunded after deducting stamp duty, cost of medical expenses incurred in that connection and the proportionate risk premium for the period of cover.

#### Tax Benefits

You will be eligible for Income Tax benefits/exemptions as per the applicable Income Tax Laws in India, which are subject to change from time to time. You may visit our website for further details. Please consult your tax advisor for details.



# **Sample Benefit Illustration**

Mr. Malhotra, who is a 35 years old healthy male, decided to buy SBI Life - Smart Bachat with a policy term of 10 years. He opts for Option A for a sum assured of ₹1,00,000 and pays a yearly premium of ₹19,211 for 5 years (exclusive of applicable taxes). Mr. Malhotra will get following benefits during the term of the policy:

Age: 35 Years		Sum Assured: ₹1,00,000	
Policy Term: 10 years	Premium Paying Term: 5 years	Annualised Premium : ₹19,211	
		Illustration I	Illustration II
		Benefits @ 4%	Benefits @ 8%
Guaranteed Maturity Amount		₹1,00,000	₹1,00,000
Non-Guaranteed Benefits at the end of Policy Term ***		₹15,000	₹30,000
Total Benefits***		₹1,15,000	₹1,30,000

<sup>\*\*\*</sup>Terminal bonus, if any, would be paid in addition to the above at the time of death/maturity.

Maturity Benefit figures are for illustrative purposes & for healthy life. Please note that the above mentioned assumed rates of returns @4% and @8% p. a. respectively, are only illustrative scenarios at these rates after considering all applicable charges. The bonus rates are assumed constant during the bonus accrual period, where as actual bonus could vary, depending on the investment experience of the Company. These are not guaranteed and they are not higher or lower limits of returns. Returns are dependent on a number of factors including future investment performance. For more information please request for your policy specific benefit illustration



#### Suicide Exclusion

If the life assured commits suicide within one year from the risk commencement date or reinstatement/revival date if reinstated/revived, whether sane or insane at that time, then no death benefit will be payable. However, an amount equal to 80% of the premiums paid will be payable to the nominee in case of suicide within one year from the risk commencement date, provided the policy is in force. In case of suicide within one year from the date of reinstatement/revial, 80% of the premiums paid till the date of death or the surrender value, whichever is higher, will be payable.

The premiums paid would exclude applicable taxes and underwriting extra, if any.

After paying the benefit as applicable, the contract will be terminated.

#### AD&TPD Benefit Exclusions:

Death or Disability arising from or due to the consequences of or occurring during the events as specified below is not covered under this policy:

- Infection: Death or Disability caused or contributed to by any infection, except infection caused by an external visible wound accidentally sustained
- Drug Abuse: Life Assured under the influence of Alcohol or solvent abuse or use of drugs except under the direction of a registered medical practitioner
- · Self-inflicted Injury: Intentional self-Inflicted injury including the injuries arising out of attempted suicide
- Criminal acts: Life Assured involvement in Criminal and/or unlawful acts with unlawful or criminal intent
- War and Civil Commotion: War, invasion, hostilities, (whether war is declared or not), civil war, rebellion, revolution
  or taking part in a riot or civil commotion
- Nuclear Contamination: The radioactive, explosive or hazardous nature of nuclear fuel materials or property contaminated by nuclear fuel materials or accident arising from such nature
- Aviation: Life Assured participation in any flying activity, other than as a passenger in a commercially licensed aircraft
- Hazardous sports and pastimes: Taking part or practicing for any hazardous hobby, pursuit or any race not
  previously declared and accepted by the Company



# **PROHIBITION OF REBATES**

## Section 41 of Insurance Act 1938, as amended from time to time, states:

a) No person shall allow or offer to allow, either directly or indirectly, as an inducement to any person to take out or renew or continue an insurance in respect of any kind of risk relating to lives or property in India, any rebate of the whole or part of the commission payable or any rebate of the premium shown on the policy, nor shall any person taking out or renewing or continuing a policy accept any rebate, except such rebate as may be allowed in accordance with the published prospectus or tables of the insurer.

b) Any person making default in complying with the provisions of this section shall be liable for a penalty which may extend to ten lakh rupees.



# **NON-DISCLOSURE**

#### Extract of Section 45, as amended from time to time, states:

- a) No policy of life insurance shall be called in question on any ground whatsoever after the expiry of three years from the date of the policy. A policy of life insurance may be called in question at any time within three years from the date of the policy, on the ground of fraud or on the ground that any statement of or suppression of a fact material to the expectancy of the life of the insured was incorrectly made in the proposal or other document on the basis of which the policy was issued or revived or rider issued. The insurer shall have to communicate in writing to the insured or the legal representatives or nominees or assignees of the insured, the grounds and materials on which such decision is based.
- b) No insurer shall repudiate a life insurance policy on the ground of fraud if the insured can prove that the mis-statement or suppression of a material fact was true to the best of his knowledge and belief or that there was no deliberate intention to suppress the fact or that such mis-statement or suppression are within the knowledge of the insurer. In case of fraud, the onus of disproving lies upon the beneficiaries, in case the policyholder is not alive.
- c) In case of repudiation of the policy on the ground of misstatement or suppression of a material fact, and not on the grounds of fraud, the premiums collected on the policy till the date of repudiation shall be paid.
- d) Nothing in this section shall prevent the insurer from calling for proof of age at any time if he is entitled to do so, and no policy shall be deemed to be called in question merely because the terms of the policy are adjusted on subsequent proof that the age of the life insured was incorrectly stated in the proposal.

For complete details of the section and the definition of 'date of policy', please refer Section 45 of the Insurance Act, 1938, as amended from time to time.

Note: This document does not purport to contain all conditions governing this product. The contract will be governed by the terms expressed in the policy document. Please refer to the sample policy document available on our website for further details.

# **Contact us Today** Call Toll Free 1800 267 9090

(Between 9 am to 9 pm)



To know more about us

Visit us at www.sbilife.co.in | Email: info@sbilife.co.in | SMS - 'CELEBRATE' to 56161

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