

**SBI LIFE INSURANCE COMPANY LIMITED**  
**SCHEDULES FORMING PART OF FINANCIAL STATEMENTS**

**Form L-5- Commission Schedule**

**COMMISSION EXPENSES**

(₹ in '000)

Particulars	For the Quarter March 31, 2012	Upto the Quarter March 31, 2012	For the Quarter March 31, 2011	Upto the Quarter March 31, 2011
Commission Paid				
Direct - First year premiums	1,092,067	2,909,819	1,428,846	4,486,674
- Renewal premiums	718,966	2,008,043	743,159	1,844,540
- Single premiums	97,029	278,840	185,450	376,740
<b>Total (A)</b>	<b>1,908,062</b>	<b>5,196,703</b>	<b>2,357,455</b>	<b>6,707,954</b>
Add: Commission on re-insurance Accepted	-	-	-	-
Less: Commission on re-insurance Ceded	11,789	13,066	-	(2,586)
<b>Net Commission</b>	<b>1,896,273</b>	<b>5,183,637</b>	<b>2,357,455</b>	<b>6,710,540</b>
<b>Break-up of the Commission expenses (Gross) incurred to procure business:</b>				
Agents	998,429	2,723,759	1,054,531	3,123,156
Brokers	43,048	190,272	62,951	177,179
Corporate Agency	37,144	139,389	54,640	160,931
Bancassurance	829,441	2,143,283	1,185,334	3,246,689
Referral	-	-	-	-
<b>Total (B)</b>	<b>1,908,062</b>	<b>5,196,703</b>	<b>2,357,455</b>	<b>6,707,954</b>