

**SBI LIFE INSURANCE COMPANY LIMITED**  
**SCHEDULES FORMING PART OF FINANCIAL STATEMENTS**

**Form L-5- Commission Schedule**

**COMMISSION EXPENSES**

(₹ in '000)

Particulars	For the Quarter September 30, 2014	Upto the Quarter September 30, 2014	For the Quarter September 30, 2013	Upto the Quarter September 30, 2013
Commission Paid				
Direct - First year premiums	7,72,112	12,78,621	10,17,312	15,44,759
- Renewal premiums	4,62,716	7,07,301	3,17,020	5,08,322
- Single premiums	29,150	48,232	20,612	38,438
<b>Total (A)</b>	<b>12,63,978</b>	<b>20,34,154</b>	<b>13,54,944</b>	<b>20,91,519</b>
Add: Commission on re-insurance Accepted	-	-	-	-
Less: Commission on re-insurance Ceded	-	-	-	-
<b>Net Commission</b>	<b>12,63,978</b>	<b>20,34,154</b>	<b>13,54,944</b>	<b>20,91,519</b>
<b>Break-up of the Commission expenses (Gross) incurred to procure business:</b>				
Agents	6,63,332	11,42,568	7,79,190	11,86,504
Brokers	69,658	74,503	10,034	26,491
Corporate Agency	22,207	38,334	22,208	37,946
Bancassurance	5,08,782	7,78,749	5,43,512	8,40,578
Referral	-	-	-	-
<b>Total (B)</b>	<b>12,63,978</b>	<b>20,34,154</b>	<b>13,54,944</b>	<b>20,91,519</b>