

FORM L-38- BUSINESS ACQUISITION THROUGH DIFFERENT CHANNELS (INDIVIDUALS)Name of the Insurer : **SBI LIFE INSURANCE COMPANY LIMITED**Date: **30th June, 2020****Business Acquisition through different channels (Individuals)***(Premium Figures Rs in Crores)*

S.No.	Channels	Quarter ended Jun-20		Quarter ended Jun-19		Upto the period ended Jun-20		Upto the period ended Jun-19	
		No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
1	Individual agents	78,563	435	106,274	559	78,563	435	106,274	559
2	Corporate Agents-Banks	102,485	826	181,588	1,266	102,485	826	181,588	1,266
3	Corporate Agents -Others	6,798	28	4,509	18	6,798	28	4,509	18
4	Brokers	28	1	22	0	28	1	22	0
5	Micro Agents	-	-	-	-	-	-	-	-
6	CSC	-	-	-	-	-	-	-	-
7	Direct Business	1,826	47	2,703	30	1,826	47	2,703	30
	Total (A)	189,700	1,337	295,096	1,872	189,700	1,337	295,096	1,872
1	Referral (B)	-	-	-	-	-	-	-	-
	Grand Total (A+B)	189,700	1,337	295,096	1,872	189,700	1,337	295,096	1,872

Note:

1. Premium means amount of premium received from business acquired by the source
2. No of Policies stand for no. of policies sold