

FORM L-38- BUSINESS ACQUISITION THROUGH DIFFERENT CHANNELS (INDIVIDUALS)Name of the Insurer : **SBI LIFE INSURANCE COMPANY LIMITED**Date: **30th June, 2021****Business Acquisition through different channels (Individuals)***(Premium Figures Rs in Crores)*

S.No.	Channels	Quarter ended JUN-21		Quarter ended JUN-20		Upto the period ended JUN-21		Upto the period ended JUN-20	
		No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
1	Individual agents	92,851	591	78,563	435	92,851	591	78,563	435
2	Corporate Agents-Banks	1,37,580	1,070	1,02,485	826	1,37,580	1,070	1,02,485	826
3	Corporate Agents -Others	9,411	46	6,798	28	9,411	46	6,798	28
4	Brokers	17	0	28	1	17	0	28	1
5	Micro Agents	-	-	-	-	-	-	-	-
6	CSC	-	-	-	-	-	-	-	-
7	Direct Business	16,823	129	1,826	47	16,823	129	1,826	47
	Total (A)	2,56,682	1,836	1,89,700	1,337	2,56,682	1,836	1,89,700	1,337
1	Referral (B)	-	-	-	-	-	-	-	-
	Grand Total (A+B)	2,56,682	1,836	1,89,700	1,337	2,56,682	1,836	1,89,700	1,337

Note:

1. Premium means amount of premium received from business acquired by the source
2. No of Policies stand for no. of policies sold