Sr. No.	Page /Clause No	Clause	Query	SBIL Response on 22nd March 2021	SBIL Response on 30 March 2021
1		We wish to replace the present 103-inch Plasma Panasonic display with a 130-inch display supporting 4K functionality along with the associated Devices.	Here it is mentioned Display 4K support whereas in technical specification resolution is 1920x 1080 Pls. clarify the resolution	The Screen should have minimum specs as defined but the supporting devices should be able to support 4K Technology.	
2	Page 1 Annexure1: Scope of the Work	Cable cubbies should have HDMI as well as USB-C inputs	Do we require both HDMI and USB-C or only one as at a time anyone port can be used for presentation so can we consider HDMI- USB-C cable that can be connected to the HDMI port	As mentioned we require both HDMI and USB-C inputs	
3	(Functional Requirement)	Projector model No not mentioned	Make / Model???	NEC Projector NP2250G2	
4		Point no. 9 – Inputs to be considered	The Existing Blu Ray Disk Interface is not mentioned, Should the same be considered in design upgrade or additional to be considered	No the same is not required	
5	Page 2 Annexure1:	Pixel pitch ???	Not mentioned	Pixel Pitch should 1.2 or less	Pixel Pitch 1.56mm or less will be accepted.
6	Screen Specification	Inbuilt Connectivity Ports: 3 x HDMI, 2 x USB, Control Port, Audio out.	We propose 2 HDMI, 1 DP, 1 USB, control Port and Audio. Please confirm why 2 USB required?	2 HDMI, 1 DP, 1 USB, 1 control Port and 1 Audio.	
7	Page 3 of File Name: Annexure1_SOW.pdf Serial No. 5 - Cable Cubby:	Let us know the use of HDMI to USB 3.0 convertors and how shall they be connected in the setup.		This is part of the RFP and should be provided for Future use.	
8		Let us know the use of HDMI to VGA Convertor and how shall they be connected in the setup because the current system shall be upgraded to 4K and VGA does not support 4K Resolutions.		The convertor will be used when any device having only VGA port is to be connected.	
9		Does this system want to be used for cloud calling also (Teams /Zoom/Webex etc)? if yes then it should be mentioned in the scope of work.		The facility should be available not necessary .It will be an added advantage.	
10		Kindly confirm multiwindow inputs on the LED screen as this is not mentioned in the tender.		The same is not compulsory as we are already using a screen projection system. Such facility will be an added advantage.	
11	Page 5 of RFP: 3.1 Eligibility Criteria: Ponit No 2	The bidder should be a Limited company registered under the Companies Act, 1956. The company/firm should be in existence for more than 5 years.	Our Organization is <b>Private Limited company</b> . We can submit Certificate of Incorporation for the same.	Yes Certificate of Incorporation will do.	
12	Eligibility Criteria : Page no 5 Point no 3.1)	The bidder must have on its roll an adequate technically qualified professionals in AV systems	Request you to ask for at least 1 professional with "AVIXA CTS certified " on company payroll	The certification provided by the Vendor will be evaluated by the committee	
13	Eligibility Criteria Page no 6 Point no 3.1 (8)	Minimum Annual Turnover should be at least Rs. 150 Crores in each of the preceding three financial years	Request you to allow other bidder to participate and changing "Minimum Annual Turnover should be at least Rs. 15-20 Crores in each of the preceding three financial years". We have installed 130" LED display with AV solution worth 5-10Cr	The eligiblity criteria cannot be changed.	
14	RFP Main document Page No. 4	Time schedule	We request for an extension of 1 week ie. 5th April for submission date, considering 29th March a public Holiday	5th April 2021 is accepted considering the financial year end	
15		Supply Charges 80% Payment of Hardware Post successful Power-ON Self-Test of full BoQ and acceptance by SBI Life AV Team, Remaining amount post successful implementation sign off.	Request you to modify the caluse as: 80% Payment of supply against delivery, 10% payment against installation & remaining 10% against project Signoff	80% Payment of against Material delivery,remaining payment againts project sign off. The implementation charges will be after project sign off	
16	Annexure 1 Page no. 2, Sr. No. 1 Screen Specification	Brightness (TYP): Min. 800 nits and more Brightness (TYP): Min. 500 nits and more	800 nits Typical brightness is very high considering indoor usage. Most of indoor Displays designed for Meeting room Usage have Typical brightness of 350 nits or 500 nits. We request to modify specification to 500 nits or Higher. Minimum 800 nits (TYP) will be very bright for indoor Meeting room usage Leading for the front occupants of Board Room to be exposed to excessive brightness.	Minimum Brightness of 500 Nits accepted.	
17		Viewing angle: 160° or more (Horizontal & Vertical).Viewing angle: 160° or more (Horizontal) & 140° or more (Vertical)	In Normal Meeting room usage, Viewers can sit at Vertical Viewing angle of nearby 90 degree. Seating arrangement as per 160 degree vertical viewing angle is impossible, we would request to allow for: 140 degree or higher Vertical viewing.	Accepted	
18	Annexure 1 Page no. 2, Sr. No. 1 Screen Specification	Spares: One full cabinet. Spares: 2% or equivalent number of Cabinets	Every OEM has its own Design to Make 130° or higher LED screen. One Full Cabinet can be of 50% Size of Product which is very very high. We request to allow for supplying Spares as option along with Cabinets.Percentage (%) of Spares can be defined as standard i.e. 2% or 3%.	The spares should be at least 5% of the equivalent number of Cabinets	
19		Inbuilt Connectivity Ports: 3 x HDMI, 2 x USB, Control Port, Audio out.Inbuilt Connectivity Ports: 3 x HDMI, 1 x USB, Control Port, Audio out.	Request to allow for 1 x USB port. Or Allow to provide External USB Hub for second USB Port connecitvity.	Same as point no. 6	
20	Annexure 1 Page no.3, Sr. No. 5 Cable cubby	We Presently have the Cable cubby of Extron 200 make. The new cable cubby should be inline with the same to avoid much carpentry work on the boardroom table.	While suggesting the New cable cubby, is it a compulsion to propose cable cubbies of Extron Make only ?	The Cable cubby can be any make but with same physical parameters of Extron make to Avoid any major Carpentry work.	
21		Is Civil/Carpentry work to be considered in the vendor scope or is it to be in the customer scope?		The same support will be provided by SBIL.	

22Ask space provision for RFP requirement New device.Rease confirm fire is provision for regive pace to esisting AM addiomal V Stere for outpace 27 Or Get Go we to esting AM addiomal Networks 7 Or Get Go we to esting AM project you can check the same by site Visit.23QAMF) Manufacturer suborization form regives to pace of the same by site Visit.Resemption of the same by site Visit.24QAMF) Manufacturer suborization form regives to pace of the same by site Visit.Resemption of the same by site Visit.Resemption of the same by site Visit.24QAMF) Manufacturer suborization form.Resemption of the same by site Visit.Resemption of the same by site Visit.Resemption of the same by site Visit.25QAMEReset to starte the detailed layouts CAD layouts to show placement of experime the topic.Resemption of the same by site Visit.Resemption of the same by site Visit.26Reset to starte the functionality and CEMs for the HDMI US BJ 0 (4 qry) connervisit.Reset same the provided with the same by site Visit.Resemption of the site Visit.27Reset to starte the functionality and CEMs for the HDMI US BJ 0 (4 qry) connervisit.Reset to starte the site Visit.Reset to starte the site Visit.Reset to starte the site Visit.28Reset to starte the site Visit.Reset to starte the site Visit.29Reset to starte the site Visit.Reset to starte the Visit.Reset starte Visit.Reset starte Visit.Reset starte Visit.29Reset to starte the visit.Reset starte Visit.Reset star				
23     MAAP Manufacturer authorization form     share the format to ensure the vendor's quoring are properly being haves of the CBA. In Surger proper product support.     The sample form is enclosed. But your company specific haves of the CBA. In Surger proper product support.       24     Image: the product support.     The sample form is enclosed. But your company specific haves of the CBA. In Surger proper product support.     The same is not available with us .       25     Image: the product support.     The same is not available with us .     The same is not available with us .       26     Request to share the detailed layouts CAD layouts to show placement of equipment.     The same is not available with us .     The same is not available with us .       27     Request to share the detailed layouts CAD layouts to 100 and 201 (4 qoy) commercials.     This is accepted the minimum brightness can be 500Nits       28     Request to share the training and OEA for the HDMI to USB 3.01 (4 qoy) commercials.     The same is nequired for devices used for presentation having on the descrift dimers (metale can be same) for accepted the minimum brightness can be 500Nits       29     Request to allow for parce support on the CDB will for or more training the format commercials.     Accepted       31     Request to allow for a USB will for equipment and the second USB Port.     Accepted       32     Request to allow for a USB will for each or equipment and for the torm equipment for the tore torm of the tore torm of the torm and the torm and t	22	Rack space provision for RFP requirement New devices.	Rack for mounting of new devices ? Or else do we need to add an	removed. If additional rack is required that is part of the
24     Price Format     Prease share the Price format to quote accordingly which any properties of the present of the	23	(MAF) Manufacturer authorization form	share the format to ensure the vendor's quoting are properly being backed by the OEM's and are authorized partners of the OEM. To	
26     Note that the functionality and OEMs for the HDMI to USB 3.0 (4 qty) converters and HDMI to VGA converters to be provided with the cable cubbles.     The same is required for devices used for presentation having only the described interface.       27     Request to change the vightmess of the 130° active LED wall to 160° or more (thorizontal) & 140° rom (Ventical)     This is accepted the minimum brightness can be 500Nits       28     Request to change the vightmess of the 130° active LED wall to 160° or more (thorizontal) & 140° rom (Ventical)     Accepted       29     Request to colling to first parse supply option for the LED wall to 2% or equivalent number of calinets.     Same as Point 18       30     Request to confirm if industry standard equipment rack is to be provided by the integrator.     Same as point 021       31     Request you to please amend the LD 1% per veek to 0.5% per week to maximum up to 5%.     Same as point no 22       33     Payment terms 30% advance against delivery, s0% against material delivery and 20% against material delivery, s0% against material delivery and 20% against material delivery, s0% against material delivery and 20% against material delivery.     Same as point 15       34     The VENDOR shall ensure that faults and failures intimated by SBILIFE as above are set right within 38 bainess days if actual solution is taking time.     Accepted       35     Preventive Maintennee – once in every Qr.     Accepted       36     Preventive Maintennee – once in every Qre.     Accept	24	Price Format	referred in price bid, categorizing supply, installaltion and support	license charges and implementation charges separately. We cannot provide a standard template as the
26     converters and HDMI to VGA converters to be provided with the cale cubies.     having only the described interface.       27     Request to change the brightness of the 130° active LED wall from 800nits to 500nits which is recommended for indoor meeting room application.     This is accepted the mininum brightness can be 500Nits       28     Request to change the viewing angle of the 130° active LED wall to 160° or more (Horizonth) & 410° or more (Vertical).     Accepted       29     Request to allow for sparse supply option for the LED wall to 2% or equivalent number of cabinets.     Same as Point 18       30     Request to allow for 1 x USB port or to provide external USB Hub for second USB Port.     Accepted       31     Request to confirm if industry standard equipment rack is to be provided by the integrator.     Same as point no 22       32     Request you to please amend the LD ½ per week to 0.5% per week to maximum up to 5%.     Same as point 15       33     Request you to please amend the LD ½ per week to 0.5% per week to maximum up to 5%.     Same as point 15       34     Request installation & commissioning.     Same as point 15       35     Payment terms: 30% advance against delivery. 50% against material delivery and 20% against installation & some set of right within six hours of being informed of the same 5 or minor Faults - 3 is to eight working hours. For major faults - 3 buisses days. Vendor to issue standby within 3 husiness days if cutual solutin is taking time.     Accepted <td>25</td> <td>Request to share the detailed layouts/CAD layouts to show placement of equipment.</td> <td></td> <td>The same is not available with us .</td>	25	Request to share the detailed layouts/CAD layouts to show placement of equipment.		The same is not available with us .
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